

# National Association of REALTORS - Real Estate Trend Indicator

State: Ohio

Board Name: Northwest Ohio Real Estate Information Systems, Inc.

Property Category: Single Family

Date: 02/07/12

## JANUARY 2012

| Price Class             | Sold Listings |        |         | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
|                         | <2 Beds       | 3 Beds | 4+ Beds |       |        |         |         |          |
| 01. \$19,999 & Under    | 22            | 48     | 10      | 80    | 408    | 80      | 21      | 10       |
| 02. \$20,000-\$29,999   | 8             | 29     | 4       | 41    | 296    | 47      | 16      | 9        |
| 03. \$30,000-\$39,999   | 2             | 18     | 5       | 25    | 301    | 42      | 17      | 2        |
| 04. \$40,000-\$49,999   | 4             | 11     | 9       | 24    | 333    | 36      | 29      | 8        |
| 05. \$50,000-\$59,999   | 3             | 20     | 5       | 28    | 360    | 26      | 28      | 8        |
| 06. \$60,000-\$69,999   | 3             | 11     | 3       | 17    | 401    | 21      | 28      | 5        |
| 07. \$70,000-\$79,999   | 1             | 12     | 4       | 17    | 368    | 26      | 28      | 12       |
| 08. \$80,000-\$89,999   | 1             | 13     | 6       | 20    | 353    | 16      | 20      | 4        |
| 09. \$90,000-\$99,999   | 0             | 11     | 3       | 14    | 297    | 22      | 31      | 4        |
| 10. \$100,000-\$119,999 | 1             | 12     | 6       | 19    | 504    | 21      | 48      | 18       |
| 11. \$120,000-\$139,999 | 0             | 16     | 7       | 23    | 519    | 33      | 39      | 9        |
| 12. \$140,000-\$159,999 | 0             | 11     | 7       | 18    | 322    | 25      | 38      | 3        |
| 13. \$160,000-\$179,999 | 0             | 4      | 8       | 12    | 264    | 20      | 35      | 7        |
| 14. \$180,000-\$199,999 | 0             | 1      | 6       | 7     | 206    | 11      | 11      | 4        |

# JANUARY 2012

| Price Class             | Sold Listings |        |         | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
|                         | <2 Beds       | 3 Beds | 4+ Beds |       |        |         |         |          |
| 15. \$200,000-\$249,999 | 2             | 7      | 11      | 20    | 303    | 18      | 18      | 6        |
| 16. \$250,000-\$299,999 | 0             | 5      | 8       | 13    | 200    | 12      | 16      | 4        |
| 17. \$300,000-\$399,999 | 0             | 1      | 5       | 6     | 150    | 10      | 11      | 6        |
| 18. \$400,000-\$499,999 | 0             | 0      | 0       | 0     | 57     | 3       | 4       | 1        |
| 19. \$500,000-\$749,999 | 0             | 0      | 1       | 1     | 41     | 0       | 1       | 2        |
| 20. \$750,000-\$999,999 | 0             | 0      | 0       | 0     | 32     | 0       | 2       | 0        |
| 21. \$1,000,000 & Over  | 0             | 0      | 1       | 1     | 13     | 1       | 1       | 2        |

|                           |        |        |         |        |         |        |         |         |
|---------------------------|--------|--------|---------|--------|---------|--------|---------|---------|
| <b>Total Units</b>        | 47     | 230    | 109     | 386    | 5,728   | 470    | 442     | 124     |
| <b>Average Price</b>      | 36,982 | 70,969 | 152,076 | 86,380 | 124,248 | 92,849 | 125,976 | 153,929 |
| <b>Volume (in 1000's)</b> | 1738   | 16323  | 16576   | 33343  | 711693  | 43639  | 55682   | 19087   |

| Days on Market | Units |
|----------------|-------|
| 0 - 30         | 28    |
| 31 - 60        | 83    |
| 61 - 90        | 80    |
| 91 - 120       | 66    |
| 121 & Over     | 129   |

| Financing      | Units | Financing       | Units |
|----------------|-------|-----------------|-------|
| Agent-Owner    | 0     | Owner Financing | 0     |
| Assumption     | 0     | Seller Assist   | 2     |
| Cash           | 175   | Trade/Exchange  | 0     |
| Conventional   | 117   | VA              | 7     |
| FHA            | 73    | Other           | 10    |
| FMHA           | 0     | Undefined       | 0     |
| Lease          | 0     | Not Used        | 0     |
| Lease Purchase | 2     |                 |       |

# National Association of REALTORS - Real Estate Trend Indicator

State: Ohio

Board Name: Northwest Ohio Real Estate Information Systems, Inc.

Property Category: Condo - Villa

Date: 02/07/12

## JANUARY 2012

| Price Class             | Sold Listings |        |         | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
|                         | <2 Beds       | 3 Beds | 4+ Beds |       |        |         |         |          |
| 01. \$19,999 & Under    | 0             | 0      | 0       | 0     | 3      | 0       | 0       | 0        |
| 02. \$20,000-\$29,999   | 1             | 0      | 0       | 1     | 10     | 1       | 0       | 0        |
| 03. \$30,000-\$39,999   | 1             | 0      | 0       | 1     | 12     | 1       | 0       | 0        |
| 04. \$40,000-\$49,999   | 1             | 0      | 0       | 1     | 19     | 2       | 0       | 0        |
| 05. \$50,000-\$59,999   | 0             | 0      | 0       | 0     | 15     | 1       | 0       | 0        |
| 06. \$60,000-\$69,999   | 1             | 0      | 0       | 1     | 29     | 2       | 2       | 0        |
| 07. \$70,000-\$79,999   | 0             | 0      | 0       | 0     | 71     | 1       | 22      | 1        |
| 08. \$80,000-\$89,999   | 0             | 1      | 0       | 1     | 40     | 1       | 4       | 1        |
| 09. \$90,000-\$99,999   | 0             | 0      | 0       | 0     | 38     | 1       | 0       | 1        |
| 10. \$100,000-\$119,999 | 2             | 3      | 0       | 5     | 58     | 5       | 2       | 0        |
| 11. \$120,000-\$139,999 | 1             | 1      | 0       | 2     | 72     | 4       | 7       | 0        |
| 12. \$140,000-\$159,999 | 0             | 1      | 0       | 1     | 60     | 1       | 2       | 0        |
| 13. \$160,000-\$179,999 | 1             | 0      | 0       | 1     | 37     | 2       | 1       | 1        |
| 14. \$180,000-\$199,999 | 0             | 1      | 0       | 1     | 39     | 0       | 5       | 2        |

# JANUARY 2012

| Price Class             | Sold Listings |        |         | Total | Active | Pending | Expired | Off Mrkt |
|-------------------------|---------------|--------|---------|-------|--------|---------|---------|----------|
|                         | <2 Beds       | 3 Beds | 4+ Beds |       |        |         |         |          |
| 15. \$200,000-\$249,999 | 0             | 1      | 0       | 1     | 35     | 1       | 4       | 1        |
| 16. \$250,000-\$299,999 | 0             | 0      | 0       | 0     | 27     | 2       | 4       | 0        |
| 17. \$300,000-\$399,999 | 0             | 0      | 1       | 1     | 10     | 1       | 0       | 1        |
| 18. \$400,000-\$499,999 | 1             | 0      | 0       | 1     | 5      | 1       | 0       | 0        |
| 19. \$500,000-\$749,999 | 0             | 0      | 0       | 0     | 0      | 0       | 0       | 0        |
| 20. \$750,000-\$999,999 | 0             | 0      | 0       | 0     | 1      | 0       | 0       | 0        |
| 21. \$1,000,000 & Over  | 0             | 0      | 0       | 0     | 0      | 0       | 0       | 0        |

|                           |         |         |         |         |         |         |         |         |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>Total Units</b>        | 9       | 8       | 1       | 18      | 581     | 27      | 53      | 8       |
| <b>Average Price</b>      | 123,093 | 138,475 | 360,000 | 140,869 | 134,316 | 138,724 | 127,897 | 173,438 |
| <b>Volume (in 1000's)</b> | 1108    | 1108    | 360     | 2536    | 78037   | 3746    | 6779    | 1388    |

| Days on Market | Units |
|----------------|-------|
| 0 - 30         | 1     |
| 31 - 60        | 5     |
| 61 - 90        | 2     |
| 91 - 120       | 2     |
| 121 & Over     | 8     |

| Financing      | Units | Financing       | Units |
|----------------|-------|-----------------|-------|
| Agent-Owner    | 0     | Owner Financing | 0     |
| Assumption     | 0     | Seller Assist   | 0     |
| Cash           | 8     | Trade/Exchange  | 0     |
| Conventional   | 9     | VA              | 0     |
| FHA            | 1     | Other           | 0     |
| FMHA           | 0     | Undefined       | 0     |
| Lease          | 0     | Not Used        | 0     |
| Lease Purchase | 0     |                 |       |